### Trafco Group B.S.C.

## INTERIM CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

31 MARCH 2023 (REVIEWED)



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### REPORT ON THE REVIEW OF THE INTERIM CONDENSED CONSOLIDATED FINANCIAL STATEMENTS TO THE BOARD OF DIRECTORS OF TRAFCO GROUP B.S.C.

#### Introduction

We have reviewed the accompanying interim condensed consolidated statement of financial position of Trafco Group B.S.C. ("the Company") and its subsidiaries (together "the Group") as at 31 March 2023, comprising of the interim consolidated statement of financial position as at 31 March 2023 and the related interim consolidated statements of profit or loss and other comprehensive income, cash flows and changes in equity for the three-month period then ended and explanatory notes. The Board of Directors of the Company is responsible for the preparation and presentation of these interim condensed consolidated financial statements in accordance with International Accounting Standard 34 ('IAS 34') "Interim Financial Reporting". Our responsibility is to express a conclusion on these interim condensed consolidated financial statements based on our review.

#### Scope of review

We conducted our review in accordance with the International Standard on Review Engagements 2410, "Review of Interim Financial Information Performed by the Independent Auditor of the Entity". A review of interim financial information consists of making inquiries, primarily of persons responsible for financial and accounting matters, and applying analytical and other review procedures. A review is substantially less in scope than an audit conducted in accordance with International Standards on Auditing and consequently does not enable us to obtain assurance that we would become aware of all significant matters that might be identified in an audit. Accordingly, we do not express an audit opinion.

#### Conclusion

Based on our review, nothing has come to our attention that causes us to believe that the accompanying interim condensed consolidated financial statements are not prepared, in all material respects, in accordance with IAS 34.

Auditor's Registration No. 244 11 May 2023

Ernst + young

Manama, Kingdom of Bahrain

#### INTERIM CONSOLIDATED STATEMENT OF PROFIT OR LOSS AND OTHER COMPREHENSIVE INCOME

For the period ended 31 March 2023 (Reviewed)

To the period chaca of March 2020 (Neviewed)	Three-month p	
Notes	2023 BD	2022 BD
Revenue 4 Costs of revenue	12,069,817 (9,906,383)	9,890,005 (7,928,232)
GROSS PROFIT	2,163,434	1,961,773
Other operating income	54,167	21,196
Personnel costs	(1,047,294)	(884,418)
General and administration expenses Selling and distribution expenses	(274,892) (252,912)	(192,936) (270,779)
Depreciation on property, plant and equipment	(101,325)	(109,470)
Depreciation on right-of-use assets	(49,436)	(72,672)
PROFIT FROM OPERATIONS	491,742	452,694
Other finance costs	(110,517)	(35,064)
Finance costs on lease liabilities	(47,766)	(45,893)
Investment income 5 Share of results of an associate	734,331	624,043 (29,295)
Foreign exchange gains - net	13,146	12,546
PROFIT OF THE GROUP FOR THE PERIOD	1,080,936	979,031
of which profit attributable to non-controlling interests	(200,753)	(163,757)
PROFIT FOR THE PERIOD ATTRIBUTABLE TO THE SHAREHOLDERS OF TRAFCO	880,183	815,274
BASIC AND DILUTED EARNINGS PER SHARE (FILS) 6	12	11
OTHER COMPREHENSIVE INCOME  Items not to be reclassified to profit or loss in subsequent periods:  - Gains on disposals of investments at fair value through other comprehensive income  - Net change in fair value of investments at fair value through other comprehensive income  - Net changes in fair value of associate's investments at fair value through other comprehensive income	50,072 225,931 - 276,003	923,622 306 923,928
Items to be reclassified to profit or loss in subsequent periods: - Foreign exchange differences on translation of foreign operations		
	4,258	(28,562)
Other comprehensive income for the period	280,261	895,366
TOTAL COMPREHENSIVE INCOME OF THE GROUP FOR THE PERIOD of which attributable to non-controlling interests	1,361,197 (213,508)	1,874,397 (159,073)
TOTAL COMPREHENSIVE INCOME FOR THE PERIOD ATTRIBUTABLE TO THE SHAREHOLDERS OF TRAFCO	1,147,689	1,715,324
Ebrahim Mohamed Ali Zainal Chairman  Yusuf Saleh Abdulla AlSaleh Vice Chairman	Azzam Mo Group Chief Exe	-

The attached notes 1 to 13 form part of these interim condensed consolidated financial statements.

# Trafco Group B.S.C. INTERIM CONSOLIDATED STATEMENT OF FINANCIAL POSITION

At 31 March 2023 (Reviewed)		
	31 March	31 December
	2023	2022
	(Reviewed)	(Audited)
	BD	BD
ASSETS		
Non-current assets		
Property, plant and equipment	9,136,585	9,273,189
Right-of-use assets	3,447,338	3,699,121
Investments at fair value through other comprehensive income	15,222,597	14,998,073
	27,806,520	27,970,383
Current assets		
Inventories	10,729,287	10,547,968
Trade and other receivables	12,498,241	10,574,155
Bank balances and cash	4,406,259	3,693,128
	07.000.707	04.045.054
	27,633,787	24,815,251
TOTAL ASSETS	55,440,307	52,785,634
EQUITY AND LIABILITIES		
Equity		
Share capital	8,067,505	8,067,505
Treasury shares	(1,706,644)	(1,706,644)
Share premium	3,386,502	3,386,502
Reserves	18,642,738	18,607,893
Equity attributable to shareholders of Trafco	28,390,101	28,355,256
Non-controlling interests	5,132,946	4,919,438
Total equity	33,523,047	33,274,694
Non-current liabilities		
Lease liabilities	2 400 760	2 200 200
Employees' end of service benefits	3,108,760	3,389,399 1,531,760
Term loans	1,559,388	
Government grant	2,531,662	1,546,485 40,965
Government grant	40,965	
	7,240,775	6,508,609
Current liabilities	0.040.004	7 000 044
Trade and other payables	8,212,861	7,298,611
Import loans	4,241,387	3,759,063
Bank overdrafts	642,016	550,420
Lease liabilities	496,694	545,450
Contract and refund liabilities	352,073	295,986
Term loans	727,787	549,134
Government grant	3,667	3,667
	14,676,485	13,002,331
Total liabilities	21,917,260	19,510,940
TOTAL EQUITY AND LIABILITIES	55,440,307	52,785,634
	/	

Ebrahim Mohamed Ali Zainal Chairman

Yusuf Saleh Abdulla AlSaleh Vice Chairman

Azzam Moutragi **Group Chief Executive Officer** 

# Trafco Group B.S.C. INTERIM CONSOLIDATED STATEMENT OF CASH FLOWS

For the period ended 31 March 2023 (Reviewed)

	Three-month period ended		
	2023	2022	
	BD	BD	
OPERATING ACTIVITIES			
Profit of the Group for the period	1,080,936	979,031	
Adjustments for:			
Investment income	(734,331)	(624,043)	
Depreciation of property, plant and equipment	244,516	258,911	
Depreciation of right-of-use assets	99,401	103,127	
Finance costs on lease liabilities	47,766	45,893	
Other finance costs	110,517	35,064	
Provision for employees' end of service benefits  Share of results of an associate	46,439	45,263 29,295	
Provision for slow moving and obsolete of inventories	- 17,587	15,166	
Allowance for expected credit losses	32,200	23,084	
Gain on disposals of property, plant and equipment	-	(5,538)	
		· · ·	
Operating profit before changes in working capital	945,031	905,253	
Working capital changes:			
Inventories	(198,906)	(925,526)	
Trade and other receivables	(1,547,144)	(886,417)	
Trade and other payables	(103,591)	(984,241)	
Contract and refund liabilities	56,087	79,161	
Net cash used in operations	(848,523)	(1,811,770)	
Directors' remuneration paid	(102,500)	(92,250)	
Employees' end of service benefits paid	(18,811)	(50,653)	
Net cash flows used in operating activities	(969,834)	(1,954,673)	
INVESTING ACTIVITIES			
Additions to property, plant and equipment	(107,912)	(126,960)	
Proceeds from disposals of property, plant and equipment	-	5,538	
Purchase of investments at fair value through other comprehensive income	(22,208)	(9,989)	
Proceeds from disposals of investments at fair value through other comprehensive income	73,687		
Dividends and interest received	325,189	296,236	
Net cash flows from investing activities	268,756	164,825	
FINIANCING ACTIVITIES			
FINANCING ACTIVITIES  Net movements in import loans	482,324	1,045,363	
Finance costs paid	(103,020)	(29,308)	
Net movements in term loans	1,163,830	(49,497)	
Payment of principal portion of lease liabilities	(177,013)	(72,313)	
Finance costs paid on lease liabilities	(47,766)	(45,893)	
Net cash flows from financing activities	1,318,355	848,352	
NET INCREASE (DECREASE) IN CASH AND CASH EQUIVALENTS	617,277	(941,496)	
Foreign currency translation adjustments - net	4,258	(28,562)	
		, ,	
Cash and cash equivalents at 1 January	3,142,708	3,398,248	
CASH AND CASH EQUIVALENTS AT 31 MARCH (A)	3,764,243	2,428,190	

# Trafco Group B.S.C. INTERIM CONSOLIDATED STATEMENT OF CASH FLOWS (continued)

For the period ended 31 March 2023 (Reviewed)

	Three-month µ 31 Ma	
	2023 BD	2022 BD
(A) Cash and cash equivalents comprise of following amounts: Cash, bank balances and short-term deposits Less: Bank overdrafts	4,406,259 (642,016)	3,159,989 (731,799)
	3,764,243	2,428,190

#### Trafco Group B.S.C.

Dividends (note 9)

Transfer to general reserve

Balance at 31 March 2022

#### INTERIM CONSOLIDATED STATEMENT OF CHANGES IN EQUITY

For the period ended 31 March 2023 (Reviewed)

					,	Attributable to Tra								
			_					serves						
	Share capital BD	Treasury shares BD	Share premium BD	Statutory reserve BD	General reserve BD	Fair value reserve BD	Foreign currency reserve BD	Retained earnings - distributable BD	Retained earnings non- distributable BD	Proposed appropriations BD	Total reserves BD	Shareholders' equity BD	Non- controlling interests BD	Total equity BD
Balance at 1 January 2023	8,067,505	(1,706,644)	3,386,502	4,033,753	1,565,000	7,339,975	(38,048)	4,047,633	496,736	1,162,844	18,607,893	28,355,256	4,919,438	33,274,694
Profit for the period	-	-	-	-	-	-	-	880,183	-	-	880,183	880,183	200,753	1,080,936
Other comprehensive income for the period	-	-	-	-	-	265,334	2,172	-	-	-	267,506	267,506	12,755	280,261
Total comprehensive income for the period	-	-	-	-	-	265,334	2,172	880,183	-	-	1,147,689	1,147,689	213,508	1,361,197
Dividends (note 9)	-	-	-	-	-	-	-	-	-	(1,112,844)	(1,112,844)	(1,112,844)	-	(1,112,844)
Transfer to general reserve	-	-	-	-	50,000	-	-	-	-	(50,000)	-	-	-	-
Gain on disposals of investments at fair value through other comprehensive income	-	-	-	-	-	(50,072)	-	50,072	-	-	-	-	-	-
Balance at 31 March 2023	8,067,505	(1,706,644)	3,386,502	4,033,753	1,615,000	7,605,309	(35,876)	4,927,816	496,736	-	18,642,738	28,390,101	5,132,946	33,523,047
					,	Attributable to Tra		ders serves						
	Share capital BD	Treasury shares BD	Share premium BD	Statutory reserve BD	General reserve BD	Fair value reserve BD	Foreign currency reserve BD	Retained earnings - distributable BD	Retained earnings non- distributable BD	Proposed appropriations BD	Total reserves BD	Shareholders' equity BD	Non- controlling interests BD	Total equity BD
Balance at 1 January 2022	8,067,505	(1,706,644)	3,386,502	4,033,753	1,515,000	6,976,287	(19,157)	3,638,863	496,736	1,088,766	17,730,248	27,477,611	4,660,051	32,137,662
Profit for the period	-	-	-	-	-	-	-	815,274	-	-	815,274	815,274	163,757	979,031
Other comprehensive income (loss) for the period	-	-	-	-	-	914,617	(14,567)	-	-	-	900,050	900,050	(4,684)	895,366
Total comprehensive income (loss) for the period	-	-	-	-	-	914,617	(14,567)	815,274	-	-	1,715,324	1,715,324	159,073	1,874,397

50,000

1,565,000

(1,038,766)

496,736

(50,000)

(1,038,766)

18,406,806

(1,038,766)

28,154,169

4,819,124

(1,038,766)

32,973,293

8,067,505

(1,706,644)

3,386,502

4,033,753

7,890,904

(33,724)

4,454,137

#### 1 CORPORATE INFORMATION

Trafco Group B.S.C. ('the Company' or 'Trafco') is a public joint stock company, the shares of which are listed and publicly traded on Bahrain Bourse. The Company was incorporated in the Kingdom of Bahrain by Amiri Decree No. 10 of November 1977. The Company operates in accordance with the provisions of the Bahrain Commercial Companies Law under commercial registration (CR) number 8500 issued by the Ministry of Industry and Commerce. The Company's registered office is situated at Building 117, Road 42, Block 343, Mina Salman Industrial Area, Kingdom of Bahrain. The Company's principal activity is trading in food products.

The Group comprises of the Company and its subsidiaries. The details of Company's subsidiaries and an associate are disclosed in the Group's annual consolidated financial statements for the year ended 31 December 2022.

The interim condensed consolidated financial statements were authorised for issue by the Board of Directors on 11 May 2023.

#### 2 SIGNIFICANT ACCOUNTING POLICIES

#### **Basis of preparation**

The interim condensed consolidated financial statements have been prepared in accordance with International Accounting Standard (IAS) 34, "Interim Financial Reporting".

The interim condensed consolidated financial statements do not contain all information and disclosures required in the annual consolidated financial statements prepared in accordance with International Financial Reporting Standards, and should be read in conjunction with the Group's annual consolidated financial statements for the year ended 31 December 2022. In addition, results for the three months period ended 31 March 2023 are not necessarily indicative of the results that may be expected for the financial year ending 31 December 2023.

#### New and amended standards and interpretations adopted by the Group

The accounting policies adopted in the preparation of the interim condensed consolidated financial statements are consistent with those followed in the preparation of the Group's annual consolidated financial statements for the year ended 31 December 2022, except for the new and amended standards and interpretations effective as of 1 January 2023. The Group has not early adopted any other standard, interpretation or amendment that has been issued but is not yet effective.

The following amendment applies for the first time in 2023, but do not have an impact on the interim condensed consolidated financial statements of the Group.

- IFRS 17 Insurance Contracts;
- Definition of Accounting Estimates Amendments to IAS 8:
- Disclosure of Accounting Policies Amendments to IAS 1 and IFRS Practice Statement 2; and
- Deferred Tax related to Assets and Liabilities arising from a Single Transaction Amendments to IAS
   12.

#### NOTES TO THE INTERIM CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

At 31 March 2023 (Reviewed)

#### 3 SIGNIFICANT ACCOUNTING JUDGEMENTS AND ESTIMATES

The significant accounting judgements and estimates used in the preparation of the interim condensed consolidated financial statements are consistent with those used in the preparation of the Group's annual consolidated financial statements for the year ended 31 December 2022.

#### 4 REVENUE

The following table presents the disaggregation of the Group's revenue for the three-month periods ended 31 March 2023 and 31 March 2022:

	Wholesale	operations	Retail ope	erations	Dairy prod bever		Fruits vegeta		Storage logist		Livest	ock	Tot	al
	2023	2022	2023	2022	2023	2022	2023	2022	2023	2022	2023	2022	2023	2022
	BD	BD	BD	BD	BD	BD	BD	BD	BD	BD	BD	BD	BD	BD
Types of revenue Sale of goods Rendering of services	4,182,086 -	4,213,078 -	274,276 -	310,118 -	5,483,985 -	4,636,579	499,192 -	550,580 -	- 165,587	- 179,650	1,464,691 -	-	11,904,230 165,587	9,710,355 179,650
	4,182,086	4,213,078	274,276	310,118	5,483,985	4,636,579	499,192	550,580	165,587	179,650	1,464,691	-	12,069,817	9,890,005
Geographic markets Bahrain Other GCC countries	4,182,086	4,213,078	274,276	310,118	4,170,317 1,313,668	3,433,252 1,203,327	499,192	550,580	165,587	179,650	1,464,691	-	10,756,149 1,313,668	8,686,678 1,203,327
	4,182,086	4,213,078	274,276	310,118	5,483,985	4,636,579	499,192	550,580	165,587	179,650	1,464,691	-	12,069,817	9,890,005
<b>Timing of revenue recognition</b> Goods transferred at a point in time	4,182,086	4,213,078	274,276	310,118	5,483,985	4,636,579	499,192	550,580	-	-	1,464,691	-	11,904,230	9,710,355
Services transferred over time	-	-	-	-	-	-	-	-	165,587	179,650	-	-	165,587	179,650
	4,182,086	4,213,078	274,276	310,118	5,483,985	4,636,579	499,192	550,580	165,587	179,650	1,464,691	-	12,069,817	9,890,005

#### 5 SEASONALITY OF RESULTS

Investment income for the three-month period ended 31 March 2023 amounting to BD 734,331 (2022: BD 624,043) is of a seasonal nature.

#### **6 EARNINGS PER SHARE**

The basic earnings per share is calculated by dividing the profit for the period attributable to shareholders of Trafco Group B.S.C. by the weighted average number of ordinary shares outstanding during the period, excluding the average number of ordinary shares purchased by the Company and held as treasury shares, as follows:

The following reflects the income and share data used in the basic and diluted earnings pre share computations:

	Three-month period ended 31 March (Reviewed)			
	2023	2022		
Profit for the period attributable to shareholders of Trafco – (BD)	880,183	815,274		
Weighted average number of shares, net of treasury shares	74,197,577	74,197,577		
Basic and diluted earnings per share (fils)	12	11		

Basic and diluted earnings per share are the same as the Company has not issued any instruments that would have a dilutive effect.

#### 7 FINANCIAL INSTRUMENTS

Set out below is an overview of the financial instruments held by the Group as at 31 March 2023 and 31 December 2022:

	Amortised	Fair value through other comprehensive	
	cost	income	Total
Financial assets	BD	BD	BD
At 31 March 2023 (Reviewed)			
Investments at fair value through other comprehensive income	<u>-</u>	15,222,597	15,222,597
Trade and other receivables	12,498,241	-	12,498,241
Bank balances and cash	4,406,259		4,406,259
	16,904,500	15,222,597	32,127,097
		Fair value	
		through other	
	Amortised	comprehensive	
	cost	income	Total
Financial assets At 31 December 2022 (Audited)	BD	BD	BD
Investments at fair value through other comprehensive income	-	14,998,073	14,998,073
Trade and other receivables	10,574,155	-	10,574,155
Bank balances and cash	3,693,128	-	3,693,128
	14,267,283	14,998,073	29,265,356

#### 7 FINANCIAL INSTRUMENTS (continued)

	2023	31 December 2022
	(Reviewed) BD	(Audited) BD
Financial liabilities at amortised cost	22	22
Trade and other payables	8,212,861	7,298,611
Import loans	4,241,387	3,759,063
Lease liabilities	3,605,454	3,934,849
Bank overdrafts	642,016	550,420
Term loans	3,259,449	2,095,619
	19,961,167	17,638,562

#### 8 FAIR VALUE MEASUREMENT

Fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date.

#### Fair value of financial instruments

The fair value of financial instruments are estimated based on the following methods and assumptions:

- a) Bank balances and cash, bank overdrafts, trade and other receivables and trade and other payables approximate their carrying amounts largely due to the short-term maturities.
- b) Term loans, import loans and lease liabilities are evaluated by the Group based on parameters such as interest rates. As at 31 March 2023 and as at 31 December 2022, the carrying amounts are not materially different from their fair values; and
- c) Fair value of quoted equity investments and quoted debt instruments is derived from quoted market prices in active markets or in the case of unquoted investments at fair value through other comprehensive income using fair value provided by the investment managers or other appropriate valuation techniques including fair values determined based on unobservable inputs using market multiples or other appropriate valuation methodologies.

The fair values of financial assets and liabilities are not materially different from their carrying values as at 31 March 2023 and as at 31 December 2022.

#### Fair value of non-financial assets and liabilities

The Group does not have any non-financial assets or liabilities which have been remeasured at fair value as at 31 March 2023 and as at 31 December 2022.

#### Fair value hierarchy

All assets and liabilities for which fair value is measured or disclosed in the interim condensed consolidated financial statements are categorised within the fair value hierarchy, described as follows, based on the lowest level input that is significant to the fair value measurement as a whole:

- Level 1 Quoted (unadjusted) market prices in active markets for identical assets or liabilities;
- Level 2 Valuation techniques for which the lowest level input that is significant to the fair value measurement is directly or indirectly observable; and
- Level 3 Valuation techniques for which the lowest level input that is significant to the fair value measurement is unobservable.

For assets and liabilities that are recognised in the interim condensed consolidated financial statements on a recurring basis, the Group determines whether transfers have occurred between Levels in the hierarchy by reassessing categorisation (based on the lowest level input that is significant to the fair value measurement as a whole) at the end of each reporting period.

#### 8 FAIR VALUE MEASUREMENT (continued)

#### Fair value hierarchy (continued)

The following table provides fair value hierarchy of the Group's assets and liabilities:

		31 March 202	23 (Reviewed)	
	Quoted prices	Significant	Significant	
	in active	observable	unobservable	
	markets	inputs	inputs	
	Level 1	Level 2	Level 3	Total
Assets measured at fair value	BD	BD	BD	BD
Investments at fair value through				
other comprehensive income:				
- Quoted equity investments	9,861,774	-	-	9,861,774
- Unquoted equity investments	-	-	5,174,476	5,174,476
- Quoted debt instruments	186,347	-	-	186,347
	10,048,121		5,174,476	15,222,597
		31 December	2022 (Audited)	
	Quoted prices	31 December Significant	2022 (Audited) Significant	
	Quoted prices in active			
	•	Significant	Significant	
	in active	Significant observable	Significant unobservable	Total
Assets measured at fair value	in active markets	Significant observable inputs	Significant unobservable inputs	Total BD
Assets measured at fair value Investments at fair value through	in active markets Level 1	Significant observable inputs Level 2	Significant unobservable inputs Level 3	
Investments at fair value through other comprehensive income:	in active markets Level 1	Significant observable inputs Level 2	Significant unobservable inputs Level 3	
Investments at fair value through	in active markets Level 1	Significant observable inputs Level 2	Significant unobservable inputs Level 3	
Investments at fair value through other comprehensive income:	in active markets Level 1 BD	Significant observable inputs Level 2	Significant unobservable inputs Level 3	BD
Investments at fair value through other comprehensive income: - Quoted equity investments	in active markets Level 1 BD	Significant observable inputs Level 2	Significant unobservable inputs Level 3 BD	<i>BD</i> 9,973,192
Investments at fair value through other comprehensive income: - Quoted equity investments - Unquoted equity investments	in active markets Level 1 BD 9,973,192	Significant observable inputs Level 2	Significant unobservable inputs Level 3 BD	9,973,192 4,838,534

#### Liabilities measured at fair value:

There were no liabilities measured at fair value as of 31 March 2023 and as of 31 December 2022.

During the three-month period ended 31 March 2023 and year ended 31 December 2022, there were no transfers between Level 1 and Level 2 fair value measurements, and there are no transfers into or out of Level 3 fair value measurements.

#### Reconciliation of fair value measurement of Level 3 assets

Level 3 equity investments have been estimated using fair value provided by the investment managers or other appropriate valuation techniques including fair values determined based on unobservable inputs using market multiples or other appropriate valuation methodologies.

Movement in the fair values of financial assets classified as level 3 category was as follows:

	31 March 2023 (Reviewed) BD	31 December 2022 (Audited) BD
At beginning of the period / year Net changes in fair value	4,838,534 335,942	4,533,513 305,021
At end of the period / year	5,174,476	4,838,534

#### 9 DIVIDENDS

At the annual general meeting of the shareholders held on 30 March 2023, a final cash dividend of 15 fils per share, excluding treasury shares, totalling BD 1,112,844 for the year ended 31 December 2022 was declared. (31 March 2022: At the annual general meeting of the shareholders held on 30 March 2022, a final cash dividend of 14 fils per share, excluding treasury shares, totalling BD 1,038,766 for the year ended 31 December 2021 was declared). Dividends payable are included within 'Trade and other payables' in the interim consolidated statement of financial position as at 31 March 2023 and as at 31 December 2022.

#### 10 COMMITMENTS AND CONTINGENCIES

The Group has capital expenditure commitments of BD 2,762,094 as of 31 March 2023 [31 December 2022: BD 40,106 (Audited)].

Tender, advance payment and performance guarantees issued by banks on behalf of the Group, in the normal course of business, outstanding as at 31 March 2023 amounted to BD 924,670 [31 December 2022: BD 924,670 (Audited)].

#### 11 SEGMENT REPORTING

For management purposes, the Group is organised into business units based on their products and services and has seven reportable operating segments as follows:

Wholesale operations Import and distribution of foodstuff.

Retail operations Import and distribution of foodstuff through supermarkets.

Investments Investment in quoted and unquoted securities (including

investment in an associate).

Dairy products and beverages Production, processing and distribution of dairy products,

juices, ice-cream, bottling of water and other items.

Fruits and vegetables Import and distribution of fruits, vegetables and other food

tems.

Storage and logistics Providing of storage and logistics services.

Livestock Import and sale of live animals, fresh, chilled and frozen meat

and food service products.

No operating segments have been aggregated to form the above reportable operating segments.

Management monitors the operating results of its business units separately for the purpose of making decisions about resource allocation and performance assessment. Segment performance is evaluated based on operating profit or loss which in certain respects, as explained later in a table, is measured differently from operating profit or loss in the interim condensed consolidated financial statements.

Transfer prices between operating segments are set in a manner similar to transactions with third parties.

The Group's geographical segments are based on the location of the Group's assets. Sales to external customers disclosed in geographical segments are based on the geographical location of its customers.

Segment assets include all operating assets used by a segment and consist primarily of property, plant and equipment, investment in an associate, right-of-use assets, inventories, trade and other receivables, bank balances and cash. Whilst the majority of the assets can be directly attributed to individual business segments, the carrying amounts of certain assets used jointly by two or more segments is allocated to the segments on a reasonable basis.

#### 11 SEGMENT REPORTING (continued)

Segment liabilities include all operating liabilities and consist primarily of term loans, import loans, lease liabilities, employees' end of service benefits, Government grant, trade and other payables and bank overdrafts. Whilst the majority of the liabilities can be directly attributed to individual business segments, the carrying amounts of certain liabilities used jointly by two or more segments is allocated to the segments on a reasonable basis.

Inter-segment revenues, transactions, assets and liabilities are eliminated upon consolidation and reflected in the adjustment and eliminations column.

Revenue for the three-month period ended 31 March 2023 in the State of Kuwait and Kingdom of Saudi Arabia amounted to BD 1,313,668 (2022: BD 1,203,327) and profit for the three-month period ended 31 March 2023 amounted to BD 77,249 (2022: BD 17,000). The remaining revenue and profit for the three-month period is generated from the primary geographical segment in the Kingdom of Bahrain.

At 31 March 2023, total assets in the State of Kuwait and Kingdom of Saudi Arabia amounted to BD 2,286,999 [31 December 2022: BD 2,333,816 (Audited)] and total liabilities amounted to BD 2,153,556 [31 December 2022: BD 2,200,374 (Audited)]. All remaining assets and liabilities arise from the primary geographical segment in the Kingdom of Bahrain.

### Trafco Group B.S.C. NOTES TO THE INTERIM CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

At 31 March 2023 (Reviewed)

#### SEGMENT REPORTING (continued)

#### Three-month period ended 31 March 2023 (Reviewed)

The following table presents the details of segmental operating results for the three-month periods ended 31 March 2023 and 31 March 2022:

	Wholesale operations		operations Retail operations		il operations Investments		Dairy products and beverages		Fruits and vegetables		Storage and logistics		Livestock			nents and nations		Total
	2023	2022	2023	2022	2023	2022	2023	2022	2023	2022	2023	2022	2023	2022	2023	2022	2023	2022
	BD	BD	BD	BD	BD	BD	BD	BD	BD	BD	BD	BD	BD	BD	BD	BD	BD	BD
Revenue - third parties	4,182,086	4,213,078	274,276	310,118	-	-	5,483,985	4,636,579	499,192	550,580	165,587	179,650	1,464,691	-	-	-	12,069,817	9,890,005
Revenue - inter segments	3,074	-	-	198	-	-	35,591	20,022	11,211	6,880	40,797	46,043	<u> </u>	-	(90,673)	(73,143)	-	-
Total revenue	4,185,160	4,213,078	274,276	310,316	-	-	5,519,576	4,656,601	510,403	557,460	206,384	225,693	1,464,691	-	(90,673)	(73,143)	12,069,817	9,890,005
Costs of revenue (excluding depreciation)	(3,586,542)	(3,548,561)	(229,126)	(262,659)	-	-	(4,204,872)	(3,445,213)	(432,630)	(463,781)	(57,022)	(64,293)	(1,263,142)	-	60,107	36,171	(9,713,227)	(7,748,336)
Gross profit	598,618	664,517	45,150	47,657	-	-	1,314,704	1,211,388	77,773	93,679	149,362	161,400	201,549	-	(30,566)	(36,972)	2,356,590	2,141,669
Other operating income	6,532	2,273	616	449	-	-	42,190	11,414	15,408	14,350	2,348	2,528	1,799	-	(14,726)	(9,818)	54,167	21,196
Other expenses (excluding depreciation)	(474,658)	(474,068)	(20,599)	(23,127)	-	-	(825,121)	(766,022)	(74,524)	(69,641)	(18,900)	(18,861)	(165,883)	-	4,587	3,586	(1,575,098)	(1,348,133)
Depreciation on property, plant and equipment	(31,985)	(32,338)	(635)	(4,010)	-	-	(120,268)	(128,706)	(10,314)	(12,209)	(76,192)	(77,521)	(995)	-	(4,127)	(4,127)	(244,516)	(258,911)
Depreciation on right-of-use of assets	(27,519)	(26,070)	(7,756)	(11,845)	-	-	(64,979)	(69,268)	(3,931)	(4,923)	(8,870)	(8,869)	(1,777)	-	15,431	17,848	(99,401)	(103,127)
Profit from operations	70,988	134,314	16,776	9,124	-	-	346,526	258,806	4,412	21,256	47,748	58,677	34,693	-	(29,401)	(29,483)	491,742	452,694
Investment income - net (including share of results of an associate)	-	-	-	-	929,780	740,425	66,280	57,173	-	-	-	-	21,215	-	(282,944)	(202,850)	734,331	594,748
Other finance costs	(87,352)	(26,539)	(968)	(1,498)	-	-	(6,587)	(813)	(11,819)	(6,214)	(12,678)	(14,019)	(3,917)	-	12,804	14,019	(110,517)	(35,064)
Finance costs on lease liabilities	(29,107)	(28,801)	(422)	(268)	-	-	(26,256)	(25,208)	(4,206)	(4,370)	(12,555)	(12,601)	(495)	-	25,275	25,355	(47,766)	(45,893)
Foreign exchange gains, net		-	-	-	-	-	13,146	12,546	-	-	-	-	-	-	-	-	13,146	12,546
(Loss) Profit for the period	(45,471)	78,974	15,386	7,358	929,780	740,425	393,109	302,504	(11,613)	10,672	22,515	32,057	51,496	-	(274,266)	(192,959)	1,080,936	979,031
Capital expenditure	8,923	26,944	-	-	-	-	88,971	93,162	-	-	1,570	6,854	8,452	-	-	-	107,916	126,960

The following table presents the details of segmental assets and liabilities as at 31 March 2023 and 31 December 2022:

	Wholesale	onerations	Retail op	erations	Invest	ments	Dairy prod bever		Fruits vegeta		Storage an	d logistics	Lives	tock	Adjustm elimin		То	tal
	31 March 2023 (Reviewed)	31 December 2022 (Audited)																
Assets	16,606,019	BD 15,257,728	109,558	BD 410,147	25,055,028	24,568,182	18,660,030	BD 17,812,066	1,877,618	1,715,669	3,698,267	BD 3,761,557	3,914,441	<i>BD</i> 3,987,961	BD (14,480,654)	BD (14,727,676)	BD 55,440,307	<i>BD</i> 52,785,634
Liabilities	13,529,823	11,733,657	109,558	410,147	-	-	7,289,426	6,860,604	1,310,340	1,132,653	1,920,784	2,006,590	751,607	879,592	(2,994,278)	(3,512,303)	21,917,260	19,510,940

#### 12 RELATED PARTY TRANSACTIONS AND BALANCES

Related parties represent associate, major shareholders, companies having common directors and key management personnel of the Group, and entities controlled, jointly controlled or significantly influenced by such parties. Pricing policies and terms of these transactions are approved by the Group's management.

Transactions with related parties included in the interim consolidated statement of profit or loss and other comprehensive income for the three-month periods ended 31 March 2023 and 31 March 2022 respectively, are as follows:

		Three-month period ended						
	-	31 March 2023						
	Revenue BD	Purchases BD	Other income BD	Expenses BD				
Companies with common directors	202,941	137,725	430,214	54,632				
	period ended							
	31 March 2022							
			Other					
	Revenue	Purchases	income	Expenses				
	BD	BD	BD	BD				
Associated companies	5,451	-	-	520				
Companies with common directors	112,383	245,210	377,380	43,685				
	117,834	245,210	377,380	44,205				
,				·				

Balances with related parties included in the interim consolidated statement of financial position as at 31 March 2023 and as at 31 December 2022, are as follows:

	At 31 Mard (Revie		At 31 December 2022 (Audited)		
	Due from Due to BD BD		Due from BD	Due to BD	
Companies with common directors	275,221	182,797	270,418	176,769	

Share of results of an associate are disclosed on the face of interim statement of profit or loss and other comprehensive income.

#### Terms and conditions

Transactions are made at prices agreed mutually with the related parties. Outstanding balances at the period-end and year-end arose in the normal course of business are unsecured, interest free and settlement occurs in cash.

#### 12 RELATED PARTY TRANSACTIONS AND BALANCES (continued)

#### Compensation of key management personnel

The remuneration of directors and other members of key management personnel during three-month period ended was as follows:

	Three-month period ended 31 March (Reviewed)			
	2023	2022		
	BD	BD		
Short-term benefits	94,498	84,490		
Employees' end of service benefits	3,030	2,168		
	97,528	86,658		

#### 13 INVESTMENT IN AN ASSOCIATE

As at 31 December 2021, the Group had an investment of 36.26% in the Bahrain Livestock Company W.L.L. (formerly Bahrain Livestock Company B.S.C. (c)) ("BLSC"), a company that is engaged in the import of both livestock and chilled meat in the Kingdom of Bahrain. BLSC was treated as an associate and was accounted for under the equity method of accounting in the Group's consolidated financial statements.

On 19 May 2022, the Group entered into sale and purchase agreement with Delmon Poultry Company B.S.C. and Bahrain Investment Holding Company - Istithmar B.S.C. (c) to acquire remaining 63.74% stake of BLSC at a consideration of BD 1,657,240.

As a result of such increased shareholding, BLSC became a wholly owned subsidiary of the Group and the Group started consolidating BLSC in the Group's consolidated financial statements from the date of such acquisition. The Group acquired BLSC to increase its operations of trading in food products.

As required by IFRS, the Group has:

- fair valued its previously held shareholding in BLSC and has taken the difference between the carrying value and the fair value at the date of acquisition to profit or loss.
- recycled all amounts previously recorded in Group's equity in relation to the Group's investment in BLSC (pre-acquisition) to profit or loss.
- included the fair value of its previously held stake in BLSC at the date of acquisition as part of purchase consideration for the determination of goodwill / gain on bargain purchase.

During the year ended 31 December 2022, the Group finalised the purchase price allocation (PPA) and has accordingly allocated the purchase consideration to identifiable assets and liabilities. The details of BLSC's acquisition are disclosed in the Group's annual consolidated financial statements for the year ended 31 December 2022.